

Attain Partners

Change Management Team



Sarah Milward Change Consultant













Jen Best Change Manager

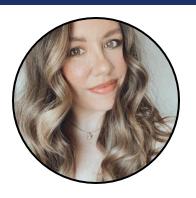




UC Riverside Change Team



Vanessa Torrez
Change Management &
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Change Champions



Crystal Sankey
Senior Director,
Annual Giving



Brock Cavett

Director,
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Career Development



Margene
MastinSchepps
Executive Director,
Brand & Creative



Szewczuga
Senior Data &
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Analyst



Brandon
Westenberger
Database
Administrator

Session Goals

Introduction to Change Management Principles

Overview of fundamental Change Management principles and their significance in the implementation process.

Review Deliverables

In-depth examination and discussion of the deliverables specified in the Statement of Work to ensure alignment with project goals.

Next Steps

Outlining the crucial steps and milestones for a seamless transition, emphasizing proactive measures to address challenges and ensure success.





What is Change Management?

Organizational Change Management (OCM) or **Change Management** (CM)

 Human side of change;
 Promotes engagement and adoption



 Org. mission alignment to foster unified understanding

 Structured approach to adoption of new processes and technologies



Our Approach



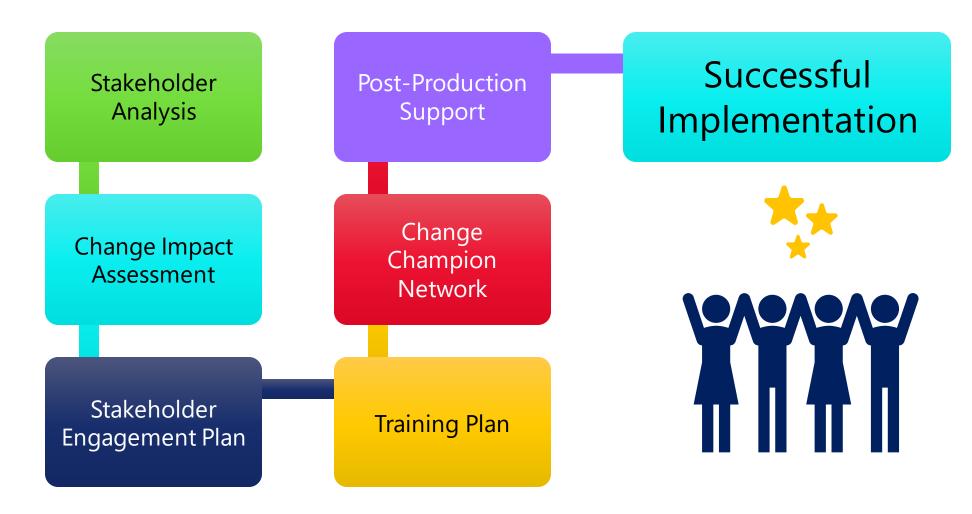


Change Management is Key





OCM Deliverables







Stakeholder Analysis

WHO

- Stakeholder Description
- Stakeholder Roles and Responsibilities
- Current State Technology
- Future State Technology
- Change Impact
- Communication Requirements
- Training Requirements

DOWNSTREAM IMPACTS

- Stakeholder Analysis
 relates to Change Impact
 Analysis; completed in
 tandem.
- Communication and training plans
- User stories and journeys, personas, and user experience

- Complete Solution Design
- Understanding how stakeholder groups will interact with the tool
- Understanding impact on stakeholder groups
- ☐ Understanding stakeholder preferences on training and communication



Change Impact Assessment (CIA)

PURPOSE

- Identify people, process, and technology changes
- Determine level of impact for stakeholder groups
- Impacts can be:
 - specific or broad
 - large or small
 - guaranteed or speculative
- Mitigate risks related to changes
- Ensure stakeholders receive the tool appropriately

DOWNSTREAM IMPACTS

- Identify future resistance
- Identify major process changes
- Training Needs
 Assessment and training plan depends on CIA
- Stakeholder Engagement/ Communication Plan depends on CIA

- Clear understanding of current state
- ☐ Clear understanding of future state
- ☐ Complete Solution Design
- ☐ General understanding of stakeholder groups and how the change will affect them



Stakeholder Engagement / Communication Plan

PURPOSE

Outlines modes and methods of communication and covers:

- Send/Present Date
- Status
- Cadence
- Deliverable Type
- Subject
- Audience
- Communication Channel
- Key Message/ Objective
- KPIs
- Drafted By
- Draft Due Date
- Draft Approval Date
- Sender/Speaker
- Owner

DOWNSTREAM IMPACTS

- Clear, effective communication is crucial for adoption
- Creating a communication plan early is beneficial so that drafting can begin, and messaging can be delivered on time

- ☐ Understanding impact on stakeholder groups
- Knowledge of stakeholder communication preferences
- Review of UCR communication methods and efficacy
- □ Delivery date/other milestones



Training Plan

PURPOSE

- Describes how training will be delivered to stakeholders
- Covers:
 - Status
 - Stakeholder Group
 - Training Method
 - Materials
 - Date of Training
 - Agenda/ Schedule
 - o Registration Required?
 - Location
 - Content Owner
 - Trainer
 - o KPIs

DOWNSTREAM IMPACT

- Effects users' ability to use the system
- Training allows us to fill any gaps in the process that technology doesn't cover with manual/analog solutions

- Completion of Stakeholder Analysis
- Change Impact
 Assessment
- Survey or meet with stakeholders to understand their training preferences
- Understanding of training methods employed at UCR and their efficacy
- Delivery date and other milestones so training can be planned



Change Champion Network

A group of high performing, respected team members who learn and adopt the change early to assist with the organization-wide rollout.

BENEFITS

- Users likely to adopt something respected peers evangelize
- Fewer full-time resources are required to deliver effective training
- Change Champions can use participation as performance/ promotion criteria

RESPONSIBILITIES

- Participate in end-to-end User Acceptance Testing
- Complete training requirements before their peers
- Participate in larger trainings as subject matter expert/trouble shooter
- Act as go-to for questions, issues, ideas on the floor

QUALIFICATIONS

- High performer
- Liked and respected by peers
- Positive attitude
- Ability to step away from business requirements to assist peers
- Able to make time commitment to change champion network responsibilities



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Post-Production Support









Post go-live survey identify needs & knowledge gaps Office hours to answer ad-hoc questions Follow-up training as needed

Change
Champion
Network
transition plan





Change Management Timeline

